

Local Market Update for October 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

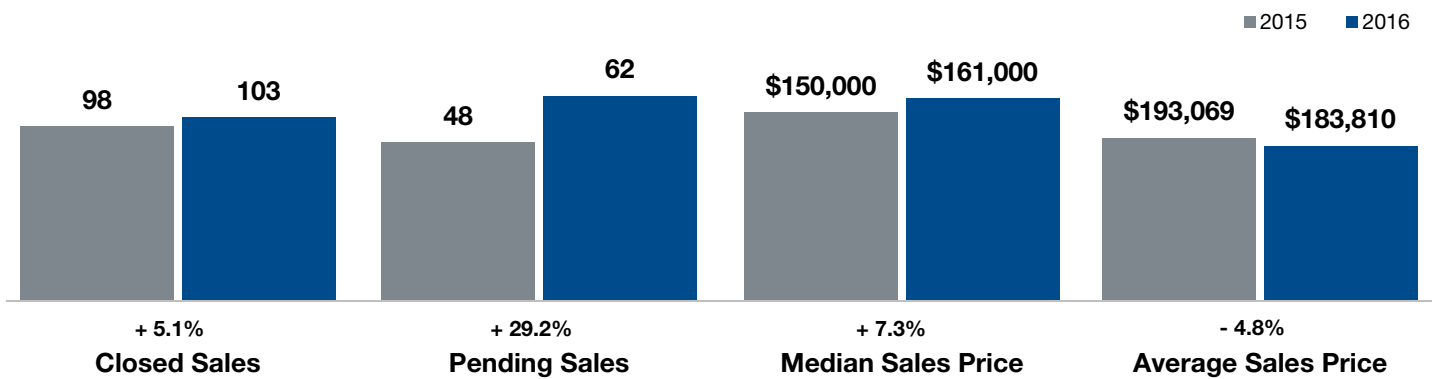


Kosciusko County

Key Metrics	October			Year to Date		
	2015	2016	Percent Change	Thru 10-2015	Thru 10-2016	Percent Change
New Listings	98	87	- 11.2%	1,231	1,158	- 5.9%
Closed Sales	98	103	+ 5.1%	787	888	+ 12.8%
Median Sales Price	\$150,000	\$161,000	+ 7.3%	\$146,650	\$145,000	- 1.1%
Percent of Original List Price Received*	95.1%	95.9%	+ 0.8%	95.5%	95.9%	+ 0.4%
Months Supply of Inventory	7.9	5.9	- 25.3%	--	--	--
Inventory of Homes for Sale	613	499	- 18.6%	--	--	--

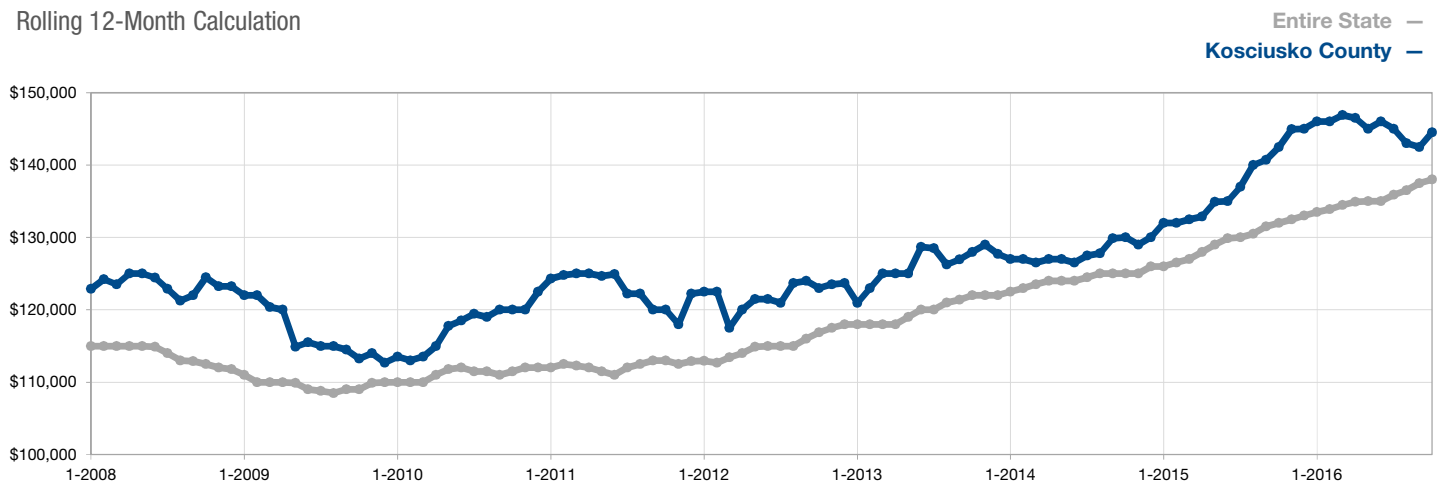
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.