

Local Market Update for October 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

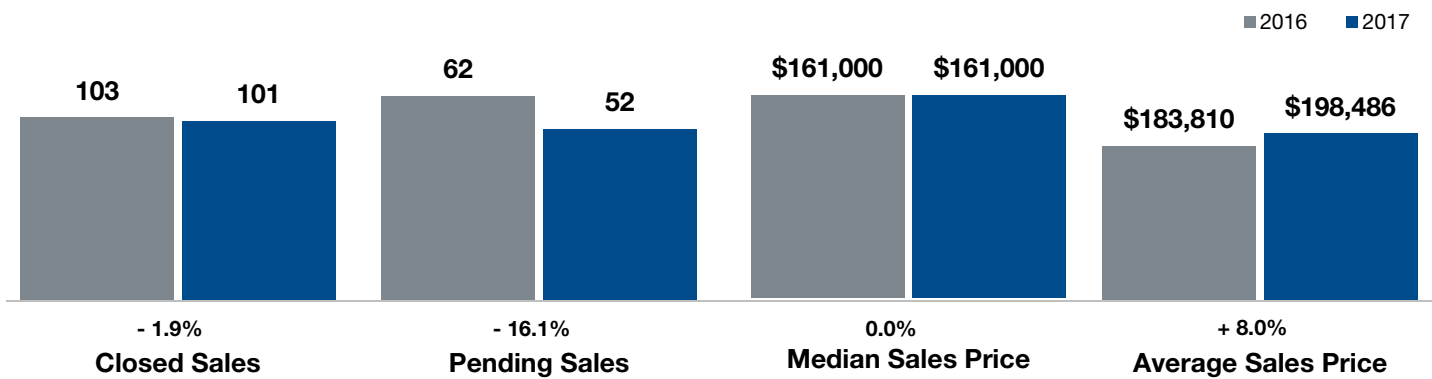


Kosciusko County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	87	95	+ 9.2%	1,158	1,050	- 9.3%
Closed Sales	103	101	- 1.9%	888	795	- 10.5%
Median Sales Price	\$161,000	\$161,000	0.0%	\$145,000	\$154,000	+ 6.2%
Percent of Original List Price Received*	95.9%	96.0%	+ 0.1%	95.9%	96.4%	+ 0.5%
Months Supply of Inventory	5.9	7.8	+ 32.2%	--	--	--
Inventory of Homes for Sale	499	607	+ 21.6%	--	--	--

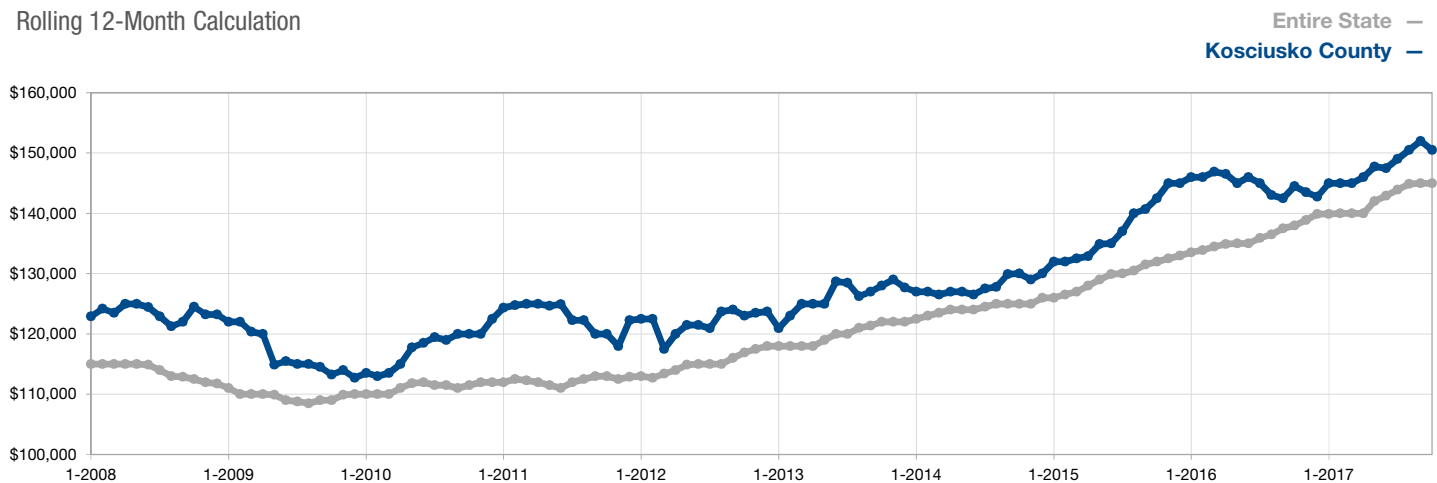
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.