

Local Market Update for November 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

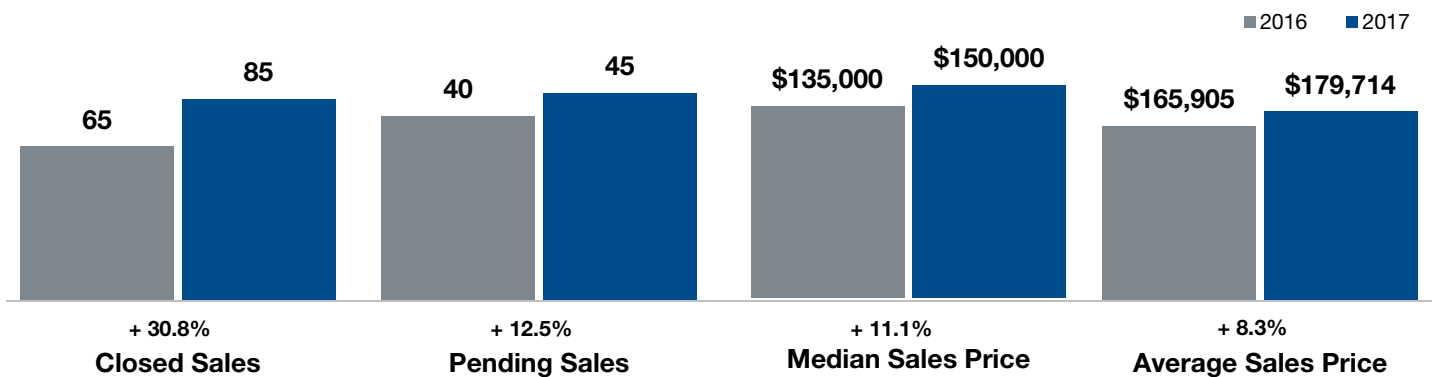


Kosciusko County

Key Metrics	November			Year to Date		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
New Listings	65	67	+ 3.1%	1,223	1,117	- 8.7%
Closed Sales	65	85	+ 30.8%	953	880	- 7.7%
Median Sales Price	\$135,000	\$150,000	+ 11.1%	\$145,000	\$153,800	+ 6.1%
Percent of Original List Price Received*	97.0%	96.2%	- 0.8%	96.0%	96.4%	+ 0.4%
Months Supply of Inventory	5.3	5.5	+ 3.8%	--	--	--
Inventory of Homes for Sale	450	434	- 3.6%	--	--	--

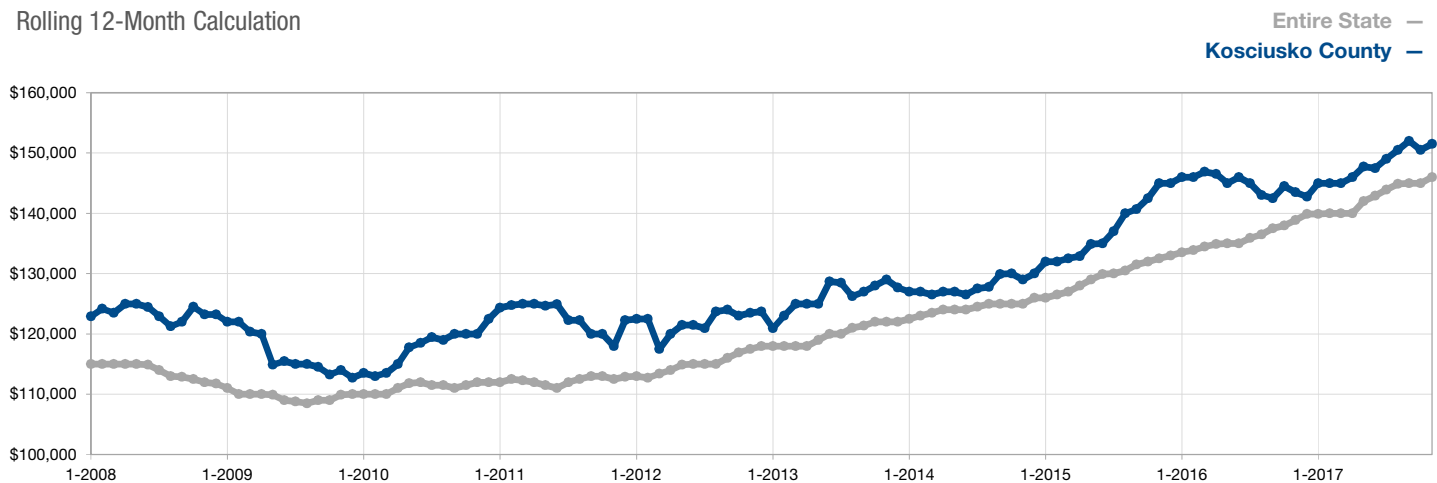
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.