

Local Market Update for July 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

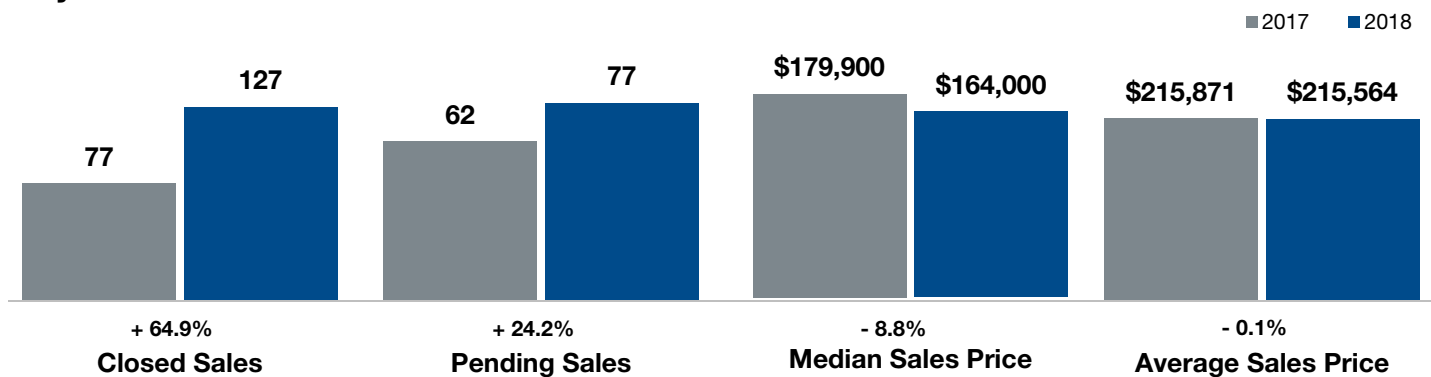


Kosciusko County

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
New Listings	100	107	+ 7.0%	753	791	+ 5.0%
Closed Sales	77	127	+ 64.9%	481	605	+ 25.8%
Median Sales Price	\$179,900	\$164,000	- 8.8%	\$150,000	\$166,499	+ 11.0%
Percent of Original List Price Received*	95.9%	97.0%	+ 1.1%	96.3%	97.5%	+ 1.2%
Months Supply of Inventory	6.4	4.7	- 26.6%	--	--	--
Inventory of Homes for Sale	502	414	- 17.5%	--	--	--

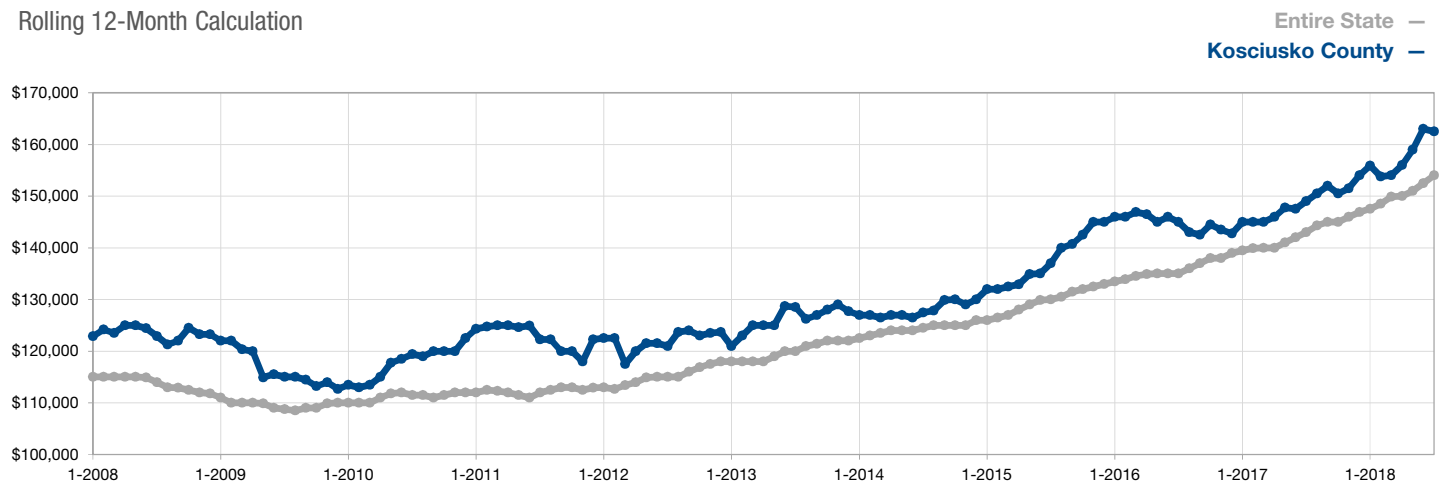
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.