Local Market Update for October 2020

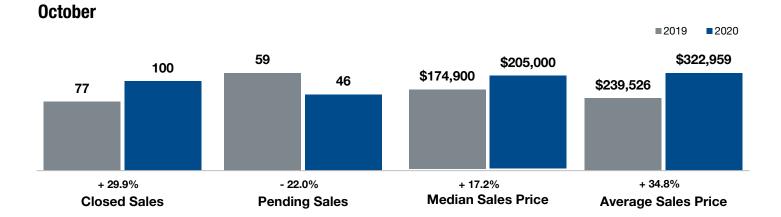
A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



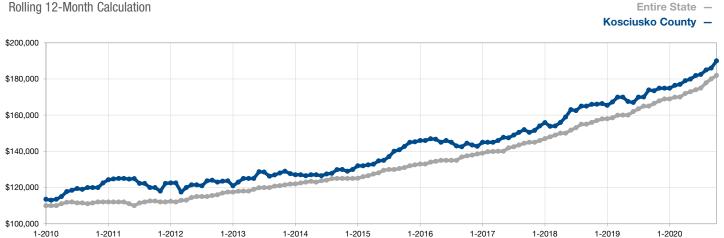
Kosciusko County

	October			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	93	79	- 15.1%	1,037	892	- 14.0%
Closed Sales	77	100	+ 29.9%	853	838	- 1.8%
Median Sales Price	\$174,900	\$205,000	+ 17.2%	\$177,000	\$195,100	+ 10.2%
Percent of Original List Price Received*	96.8%	99.2%	+ 2.5%	97.5%	98.4%	+ 0.9%
Months Supply of Inventory	3.3	1.8	- 45.5%			
Inventory of Homes for Sale	272	146	- 46.3%			

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



Rolling 12-Month Calculation

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.