

Local Market Update for October 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

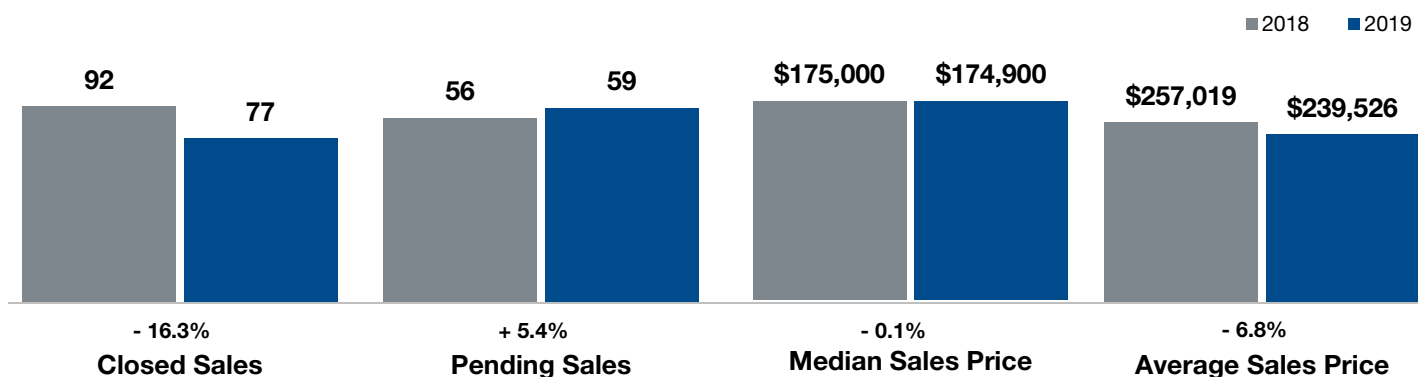


Kosciusko County

Key Metrics	October			Year to Date		
	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change
New Listings	92	93	+ 1.1%	1,090	1,037	- 4.9%
Closed Sales	92	77	- 16.3%	908	853	- 6.1%
Median Sales Price	\$175,000	\$174,900	- 0.1%	\$168,900	\$177,000	+ 4.8%
Percent of Original List Price Received*	97.0%	96.8%	- 0.2%	97.4%	97.5%	+ 0.1%
Months Supply of Inventory	4.2	4.6	+ 9.5%	--	--	--
Inventory of Homes for Sale	370	379	+ 2.4%	--	--	--

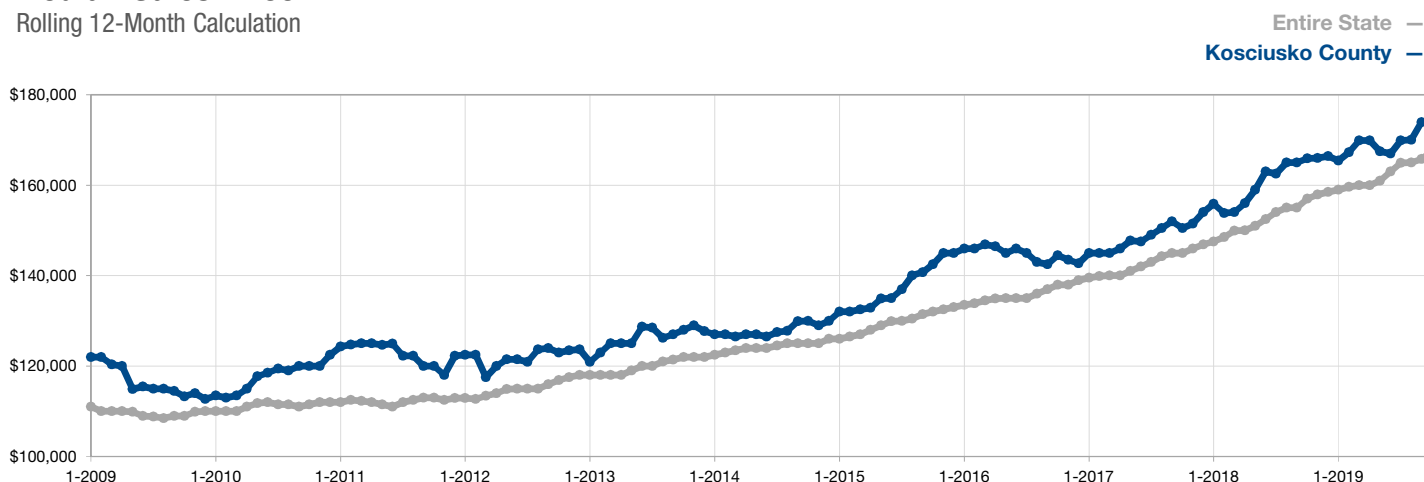
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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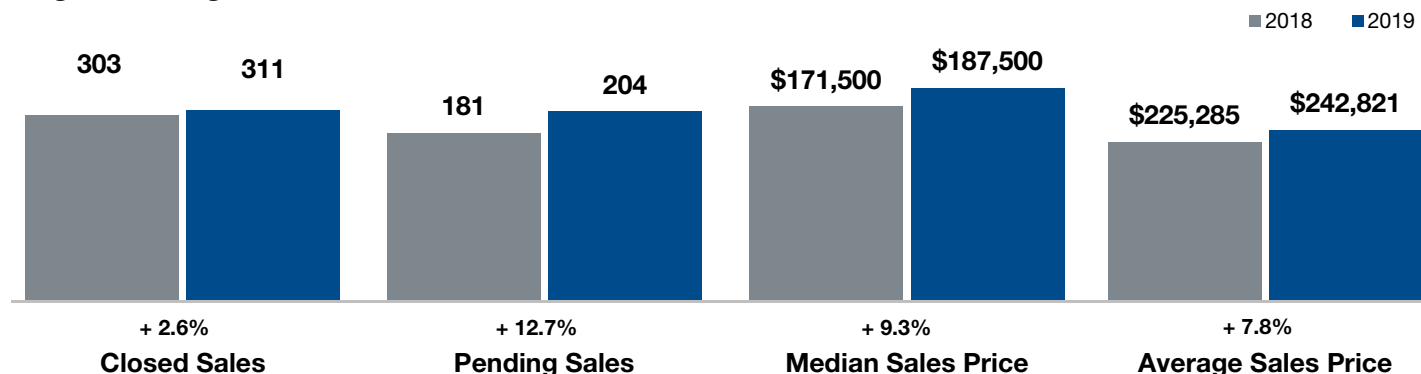


Kosciusko County

Key Metrics	August through October			November through October		
	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change
New Listings	299	323	+ 8.0%	1,210	1,166	- 3.6%
Closed Sales	303	311	+ 2.6%	1,055	992	- 6.0%
Median Sales Price	\$171,500	\$187,500	+ 9.3%	\$165,950	\$173,500	+ 4.5%
Percent of Original List Price Received*	97.2%	97.7%	+ 0.5%	97.3%	97.5%	+ 0.2%

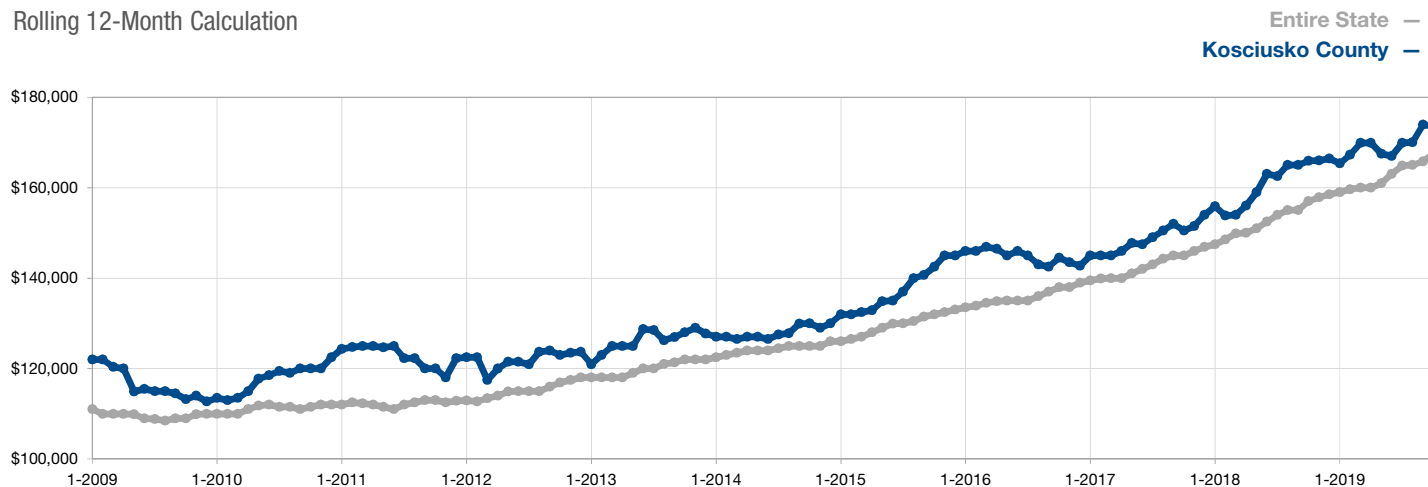
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August through October



Median Sales Price

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